

### **ROTARY ENGINEERING LIMITED**

(Company Registration No. 198000255E)

## FOURTH QUARTER AND FULL YEAR ENDED 31 DECEMBER 2014 FINANCIAL STATEMENT AND DIVIDEND ANNOUNCEMENT

1(a). A statement of comprehensive income (for the Group) together with a comparative statement for the corresponding period of the immediately preceding financial year.

#### Consolidated income statement

		Group			Group	
(All figures in S\$′000)	4Q14	4013	% Increase/ (Decrease)	FY14	FY13	% Increase/ (Decrease)
			(			
Revenue	125,676	181,502	(31%)	687,658	595,026	16%
Cost of sales	(102,761)	(163,091)	(37%)	(570,434)	(526,472)	8%
Gross profit	22,915	18,411		117,224	68,554	
	18%	10%		17%	12%	
Other income	526	2,702	(81%)	2,733	8,002	(66%)
Selling and marketing costs	(256)	(236)	8%	(844)	(1,191)	(29%)
Administrative costs	(10,230)	(13,857)	(26%)	(54,563)	(50,302)	8%
Other operating costs	(3,678)	(3,758)	(2%)	(14,377)	(15,286)	(6%)
Finance costs	(259)	(327)	(21%)	(1,068)	(1,583)	(33%)
Share of results from associated companies	(94)	(593)	(84%)	(209)	(607)	(66%)
Profit before tax	8,924	2,342		48,896	7,587	
Taxation	(1,511)	(6,533)	(77%)	(7,921)	(12,262)	(35%)
Profit/(Loss) after tax	7,413	(4,191)		40,975	(4,675)	
Profit/(Loss) attributable to:						
Owners of the company	11,790	5,169	NM	50,084	20,735	NM
Non-controlling interests	(4,377)	(9,360)	53%	(9,109)	(25,410)	64%
	7,413	(4,191)		40,975	(4,675)	

\* NM denotes Not Meaningful

#### Consolidated statement of comprehensive income

		Group			Group		
(All figures in S\$′000)	4Q14	4Q13	% Increase/ (Decrease)	FY14	FY13	% Increase/ (Decrease)	
Profit/(Loss) after tax	7,413	(4,191)		40,975	(4,675)		
Other comprehensive income/(loss) Net fair value gain on available-for-							
sale financial assets	-	-	NM	-	95	NM	
Net fair value gain/(loss) on cash flow hedges	155	67	NM	(67)	67	NM	
Amount transferred from fair value adjustment reserve to income statement on disposal of available- for-sale financial assets	-	(1,708)	NM	_	(2,585)	NM	
Foreign currency translation movement	(1,349)	1,963	NM	(1,449)	(834)	74%	
Other comprehensive income/(loss) for the period	(1,194)	322		(1,516)	(3,257)		
Total comprehensive income/(loss) for the period	6,219	(3,869)		39,459	(7,932)		
Total comprehensive income/(loss) attributable to:							
Owners of the company	15,109	6,449	NM	53,757	20,857	NM	
Non-controlling interests	(8,890)	(10,318)	14%	(14,298)	(28,789)	50%	
	6,219	(3,869)		39,459	(7,932)		

\* NM denotes Not Meaningful

# Profit after tax is stated after (charging)/crediting the following items:

	Gro	up	Gro	up
	4Q14	4Q13	FY14	FY13
(a) Other income				
Gain on disposal of available-for-sale financial assets	-	1,918	-	3,025
Gain on disposal of associated companies	-	171	-	65
Gain on disposal of property, plant and equipment	-	-	-	363
Interest income	147	199	605	758
Investment income	-	57	_	165
(b) Administrative costs				
Foreign exchange gain/(loss)	2,850	(1,003)	3,167	(513)
Unrealised fair value (loss)/gain on foreign currency contracts	(440)	726	(782)	(326)
(c) Other operating costs				
Allowance for doubtful debts	(37)	(124)	(594)	(226)
Amortisation of intangible assets	(367)	(332)	(1,415)	(1,296)
Depreciation of property, plant and equipment	(2,824)	(3,373)	(11,398)	(13,516)
Inventories written (down)/back	(22)	71	(49)	(248)
Loss on disposal of property, plant and equipment	(428)	-	(521)	
(d) Finance costs				
Amortisation of prepaid loan appraisal fees	(58)	(55)	(225)	(220)
Interest expense	(201)	(272)	(843)	(1,363)

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1(b)(i). A statement of financial position (for the Issuer and Group), together with a comparative statement as at the end of the immediately preceding financial year.

(All figures in S\$'000)	Gro	oup	Com	pany
	31-Dec-14	31-Dec-13	31-Dec-14	31-Dec-13
Non-current assets				
Property, plant and equipment	48,389	53,730	8,582	8,880
Intangible assets	1,199	2,074	851	1,874
Investments				
Subsidiary companies	-	-	50,326	56,759
Associated companies	8,593	3,529	5,963	5,963
Others	26,484	896	895	895
Deferred tax assets	1,052	498	-	-
Other receivables	6,785	8,538	6,785	8,538
Prepaid loan appraisal fees	311	533	-	-
Current assets				
Gross amount due from customers for contract work-in-progress*	13,248	41,778	8,390	15
Inventories	3,808	3,287	568	704
Prepaid operating expenses	249	312	9	164
Downpayments made to suppliers	5,703	15,620	2,958	7,545
Trade and other receivables*	185,504	144,914	260,454	137,003
Foreign currency contracts	238	234	238	234
Cash and short-term deposits	157,057	193,725	57,205	107,158
	365,807	399,870	329,822	252,823
Current liabilities				
Income tax payable	15,829	15,636	5,113	4,115
Loans and borrowings	2,269	50,202	-	10,133
Gross amount due to customers for contract work-in-progress*	137,577	93,195	70,400	64,145
Trade and other payables	143,526	141,871	161,840	102,781
Downpayments from customers	18,727	58,487	11,175	39,682
Foreign currency contracts	1,398	545	1,398	545
	319,326	359,936	249,926	221,401
Net current assets	47 401	20.024	70.00/	21 422
Net current assets	46,481	39,934	79,896	31,422
Non-current liabilities				
Deferred tax liabilities	2,150	1,795	1,314	1,155
Loans and borrowings	8,772	9,563		-
	10,922	11,358	1,314	1,155
Net assets	128,372	98,374	151,984	113,176
Equity attributable to owners of the company				
Share capital	89,365	89,365	89,365	89,365
Treasury shares	(161)	(161)	(161)	(161)
Retained earnings	165,738	124,167	62,780	23,905
Other reserves	1,467	(2,193)	-	67
	256,409	211,178	151,984	113,176
Non-controlling interests	(128,037)	(112,804)	-	-
Total equity	128,372	98,374	151,984	113,176

\* Prior year's figures have been reclassified to conform with current year's presentation. Accrued revenue in prior year was reclassified from "Trade and other receivables" to "Gross amounts due from/(to) customers for contract work-in-progress". The above reclassification has no impact to net current assets and net assets.

#### 1(b)(ii). Aggregate amount Group's borrowings and debt securities.

#### (All figures in S\$'000 unless stated)

#### Amount repayable in one year or less, or on demand

31-Dec-14			31-Dec-13	
Secured	Unsecured		Secured	Unsecured
2,269	-		40,069	10,133

#### Amount repayable after one year

31-De	c-14	31-Dec-13		
Secured	Unsecured	Secured	Unsecured	
8,772	-	9,563	-	

#### Details of any collateral

Collateral for \$11.0 million (31 December 2013: \$49.6 million) loan of a subsidiary includes mortgage over property, plant and equipment of the subsidiary, and shareholders' guarantees.

# 1(c). A statement of cash flows (for the Group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

(All figures in S\$'000)	Gro	bup	Group		
	4Q14	4Q13	FY14	FY13	
Operating activities					
Profit before tax	8,924	2,342	48,896	7,58	
Adjustments for :					
Allowance for doubtful debts	37	124	594	22	
Amortisation of intangible assets	367	332	1,415	1,29	
Amortisation of prepaid loan appraisal fees	58	55	225	22	
Depreciation of property, plant and equipment	2,824	3,373	11,398	13,51	
Dividends from quoted investments	-	(57)	-	(165	
Gain on disposal of associated companies	-	(171)	-	(65	
Gain on disposal of available-for-sale financial assets	-	(1,918)	-	(3,025	
Interest expense	201	272	843	1,36	
Interest income	(147)	(199)	(605)	(758	
Inventories written down/(back)	22	(71)	49	24	
Loss/(gain) on disposal of property, plant and equipment	428	-	521	(363	
Share of results from associated companies	94	593	209	60	
Unrealised fair value loss/(gain) on foreign currency contracts	440	(726)	782	32	
Operating cash flows before changes in working	10.040	2.040	(4.207	01.01	
<b>capital</b> Increase in prepaid operating expenses, downpayments made to suppliers and receivables	<b>13,248</b> (12,380)	<b>3,949</b> (4,005)	<b>64,327</b> (33,188)	<b>21,01</b> (75,16)	
Decrease/(increase) in inventories	452	2,258	(549)	1,80	
(Decrease)/increase in gross amount due to customers for contract work-in-progress, net	(4,258)	40,782	71,788	108,09	
(Decrease)/increase in payables	(6,663)	(3,284)	(52,053)	13,21	
Cash flows (used in)/from operations	(9,601)	39,700	50,325	68,95	
Interest received	408	529	621	75	
Interest paid	(201)	(272)	(843)	(1,36	
Income tax paid	(756)	(1,783)	(7,859)	(9,049	
Net cash flows (used in)/from operating activities	(10,150)	38,174	42,244	59,29	

(All figures in S\$'000)	Gr	oup	Gr	oup
	4Q14	4Q13	FY14	FY13
Investing activities				
Acquisition of non-controlling interests	-	(768)	-	(768)
Acquisition of shares of associated companies	-	(2,268)	-	(3,156)
Additions to intangible assets	(50)	(97)	(551)	(623)
Return of share capital to non-controlling interests	(28)	-	(28)	-
Dividends from associated companies	-	283	-	756
Dividends from quoted investments	-	57	-	165
Proceeds from disposal of associated companies Proceeds from disposal of available-for-sale financial assets	3,200	825 2,230	3,200	4,588 3,536
Proceeds from disposal of property, plant and equipment	615	2,230	764	493
Proceeds from disposal of subsidiary	-	-	4,322	-
Purchase of other investments	-	-	(23,185)	(167)
Purchase of property, plant and equipment	(821)	(1,659)	(6,405)	(6,145)
Net cash flows from/(used in) investing activities	2,916	(1,396)	(21,883)	(1,321)
Financing activities				
Decrease/(increase) in pledged fixed deposits	39,672	(620)	39,672	(37,904)
Dividends paid:				
- by the Company	-	-	(8,513)	(2,838)
- by subsidiaries to non-controlling interests	(840)	(600)	(920)	(600)
Repayment of bank loans and trade facilities, net	(39,685)	(7,538)	(50,769)	(25,410)
Repayment of finance lease obligations	-	(10)	(112)	(39)
Net cash flows used in financing activities	(853)	(8,768)	(20,642)	(66,791)
Net (decrease)/increase in cash and cash equivalents	(8,087)	28,010	(281)	(8,821)
Effect of exchange rate changes on cash and cash equivalents	2,029	(539)	1,611	123
Cash and cash equivalents at beginning of quarter/year	163,115	128,256	155,727	164,425
Cash and cash equivalents at end of the year	157,057	155,727	157,057	155,727

1(d)(i). A statement (for the Issuer and Group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

n- Iling Total ests equity
004) 00.274
804) 98,374
408) 33,240
(80) (8,593)
292) 123,021
890) 6,219
840) (840)
(15) (28)
037) 128,372
173) 110,512
471) (4,063)
- (2,838)
644) 103,611
318) (3,869)
600) (600)
242) (768)
804) 98,374

Company	Share capital	Treasury shares	Retained earnings	Hedging reserve	Total equity
At 1 January 2014	89,365	(161)	23,905	67	113,176
Total comprehensive income for the period	-	-	13,014	(222)	12,792
Dividends paid		_	(8,513)	-	(8,513)
At 30 September 2014	89,365	(161)	28,406	(155)	117,455
Total comprehensive income for the period			34,374	155	34,529
At 31 December 2014	89,365	(161)	62,780	-	151,984
At 1 January 2013	89,365	(161)	28,071	-	117,275
Total comprehensive income for the period	-	-	(9,876)	-	(9,876)
Dividends paid		-	(2,838)	-	(2,838)
At 30 September 2013	89,365	(161)	15,357	-	104,561
Total comprehensive income for the period			8,548	67	8,615
At 31 December 2013	89,365	(161)	23,905	67	113,176

1 (d) (ii). Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

There were no changes in the share capital of the Company as at 31 December 2014.

As at 31 December 2014, the Company has 336,000 (31 December 2013: 336,000) ordinary shares of the company by way of market purchases on the Singapore Exchange and held them as treasury shares.

### 1(d) (iii). To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediate preceding year.

Total number of issued shares, excluding treasury shares, as at 31 December 2014 is 567,518,000 (31 December 2013: 567,518,000).

1(d)(iv). A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

Nil.

### 2. Whether the figures have been audited or reviewed, and in accordance with which auditing standard or practice.

These figures have not been audited or reviewed.

### 3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of matter).

Not applicable.

### 4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The Company had considered and consistently applied all applicable revised and new Singapore Financial Reporting Standards.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

See point 4 as above.

6. Earnings per ordinary share of the Group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividend.

#### (In '000 unless stated)

	Group		Group	
	4Q14	4Q13	FY14	FY13
Earnings per ordinary share of the group for the period after deducting any provision for preference dividends:				
Based on weighted average number of ordinary shares in issue (in cents)	2.1	0.9	8.8	3.7
On a fully diluted basis (in cents)	2.1	0.9	8.8	3.7
Net profit attributable to ordinary shareholders for basic and diluted earnings per share	11,790	5,169	50,084	20,735
Weighted average number of ordinary shares applicable to basic and diluted earnings per share	567,518	567,518	567,518	567,518

### 7. Net asset value (for the Issuer and Group) per ordinary share based on the total number of issued shares excluding treasury shares of the Issuer at the end of the:-(a) current financial period reported on; and

(b) immediately preceding financial year.

	Gro	pup	Company		
	31-Dec-14	31-Dec-13	31-Dec-14	31-Dec-13	
Net asset value per ordinary share (in cents) based on issued share capital as at the end of					
the period reported on	45.2	37.2	26.8	19.9	

The calculation of net asset value per ordinary share is based on 567,518,000 shares as at 31 December 2014 (31 December 2013: 567,518,000).

8. A review of the performance of the Group, to the extent necessary for a reasonable understanding of the Group's business. It must include a discussion of the following:-

- (a) any significant factors that affected the turnover, costs, and earnings of the Group for the current financial period reported on, including (where applicable) seasonal or cyclical factors.
- (b) any material factors that affected the cash flow, working capital, assets or liabilities of the Group during the current financial period reported on.

#### 2014 Fourth Quarter (4Q14) Review

Revenue in 4Q14 dipped when compared with the same quarter last year as the Group reaches completion on some of its major projects.

Significant improvement in gross profit margin from 10% to 18% was the result of smooth project execution and the Group's productivity improvement efforts.

Other income decreased this quarter mainly due to the absence of a one-off gain recorded in the same quarter last year on the sale of quoted shares. Administrative costs, excluding foreign exchange, decreased in line with revenue. Foreign exchange gain in this quarter was due to the appreciation of the United States Dollar. Other operating costs remained stable.

Share of results from associates improved on the disposal of loss-making associate which runs the waste-to-energy plant. Taxation for the quarter is in line with profits. Tax was higher relative to profits in the same quarter last year due to due to losses on overseas subsidiaries for which no deferred tax benefits have been recognized.

Foreign currency translation movement is attributable to the translation of the Group's investments in Saudi Arabia, United Arab Emirates and Thailand. Non-controlling interests movement mainly relates to the minority share of results of our joint venture company in Saudi Arabia.

#### 2014 Full Year (FY14) Review

Revenue increased 16% as compared to last year on the back of increased business activities from execution of major projects.

Significant improvement in gross profit margin from 12% to 17% was the result of smooth project execution and the Group's productivity improvement efforts.

Other income decreased mainly due to the absence of a one-off gain recorded on the sale of quoted shares last year. Administrative costs, excluding foreign exchange, increased in line with revenue. Foreign exchange gain was due to the appreciation of the United States Dollar. Other operating costs remained stable. Finance costs decreased in line with borrowings.

Share of results from associates improved on the disposal of loss-making associate which runs the waste-to-energy plant. Taxation for the year is in line with profits. Tax was higher relative to profits last year due losses on overseas subsidiaries for which no deferred tax benefits has been recognized.

Foreign currency translation movement is attributable to the translation of the Group's investments in Saudi Arabia, United Arab Emirates and Thailand. Non-controlling interests movement mainly relates to the minority share of results of our joint venture company in Saudi Arabia.

#### Balance Sheet Review

Property, plant and equipment decreased mainly due to depreciation. Increase in other investments is due to an investment in an independent oil terminal in Indonesia. The terminal provides bulk storage for petroleum products and has secured a long-term contract that will ensure its optimal utilization. This investment is part of the Group's long term objective of making strategic investments that will provide recurring income. It also allows the Group to form new strategic partnerships so as to gain greater foothold in the Indonesian market.

- Gross amount due from customers for contract work-in-progress
- Gross amount due to customers for contract work-in-progress

These relate to contract accounting to record revenue and cost on accrual basis. These figures can be reconciled to the trade receivables and trade payables. Gross amount due from customer for contract work-in-progress declined due to higher billings. Gross amount due to customers for contract work-in-progress increased as a result of project accruals made on current projects.

Trade and other receivables increased in line with revenue. Downpayments made to suppliers decreased on execution of current projects. Likewise, downpayments from customers decreased on execution of on-going projects.

Cash and short-term deposits balances decreased mainly due to repayment of loans and borrowings.

### 9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

Not applicable.

# 10. A commentary at the date of announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

The Group ended financial year 2014 on significantly improved business performance as compared to the previous year.

However, the recent and steep oil price correction has caused concerns in the global economy and particularly those in the oil and gas industry. Any protracted weakness in oil prices at the current levels may affect the Group's business as competition for projects becomes keener. Coupled with a tight foreign labour market in Singapore, the Group would also face pressure on its margins and profitability.

Despite the difficult business environment, the Group, supported by a strong balance sheet and cash position, is focussed on execution of its current projects and its relentless efforts at improving productivity. At the date of this announcement, the Group's order book stands at \$204 million.

The long term fundamentals in the oil and gas industry remain strong amid short term oil price volatility. As such, business development activities remain robust and the Group continues to actively develop its business through direct negotiations and bidding for projects in ASEAN and Gulf Cooperation Council countries.

The Group is also seeking and evaluating viable business opportunities that complement its existing activities, so as to strengthen its supply chain integration, including making strategic investments to diversify its sources of income and revenue in the longer term.

#### 11. Dividend

#### (a) Current financial period reported on

Any dividend declared for the current financial period reported on?

Proposed Final Dividend:

Name of dividend	Final one-tier tax exempt
Dividend type	Cash
Dividend rate	2.5 cents per share
Tax rate	One-tier tax exempt

#### (b) Corresponding period of the immediately preceding financial year

Any dividend declared for the corresponding period of the immediately preceding financial year?

Final Dividend:

Name of dividend	Final one-tier tax exempt		
Dividend type	Cash		
Dividend rate	1.5 cents per share		
Tax rate	One-tier tax exempt		

#### (c) Date payable

The proposed final one-tier tax exempt dividend, if approved at the Annual General Meeting to be held on 17 April 2015, will be paid on 19 May 2015.

#### (d) Books closure date

NOTICE IS HEREBY GIVEN that the Company's Share Transfer Books and Register of Members will be closed from 27 April 2015 (5.00 p.m.) to 28 April 2015 (both dates inclusive) for the preparation of dividend warrants.

Duly completed registrable transfers received by the Company's Share Registrar, Boardroom Corporate & Advisory Services Pte. Ltd, 50 Raffles Place, Singapore Land Tower #32-01, Singapore 048623, up to 5.00 pm on 27 April 2015 will be registered to determine shareholders' entitlements to the said dividend. Members whose Securities Accounts with The Central Depository (Pte) Limited are credited with shares at 5.00 p.m. on 27 April 2015 will be entitled to the proposed final one-tier tax exempt dividend.

#### 12. If no dividend has been declared/recommended, a statement to that effect.

Not applicable.

13. If the Group has obtained a general mandate from shareholders for interested person transactions ("IPT"), the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

The Group does not have a shareholders' mandate for interested person transactions.

14. Segmented revenue and results for business or geographical segments (of the Group) in the form presented in the Issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year.

(A) BUSINESS SEGMENT

[	Segment Information - S\$'000					
	2014			2013		
	Project Services	Maintenance & Trading	Consolidated	Project Services	Maintenance & Trading	Consolidated
Segment Revenue						
Revenue	629,616	94,471	724,087	539,444	70,453	609,897
Inter-segment sales	(4,810)	(31,619)	(36,429)	(1,674)	(13,197)	(14,871)
Sales to external customers	624,806	62,852	687,658	537,770	57,256	595,026
Gross Profit	99,679	17,545	117,224	51,292	17,262	68,554
Unallocated expenses			(67,051)			(58,777)
Operating profit	16%	28%	50,173	10%	30%	9,777
Finance costs			(1,068)			(1,583)
Share of results from associated companies			(209)			(607)
Profit before tax			48,896			7,587
Taxation			(7,921)			(12,262)
Profit/(loss) after tax			40,975			(4,675)
Segment Assets						
Investment in associated companies	1,277	-	1,277	1,202	-	1,202
Segment assets	366,976	81,143	448,119	416,689	48,075	464,764
Unallocated assets			9,224			3,702
Total Assets			458,620			469,668
Segment Liabilities						
Segment liabilities	287,237	25,032	312,269	336,111	17,752	353,863
Unallocated liabilities			17,979			17,431
Total Liabilities			330,248			371,294
Other Segment Information						
Capital expenditure	6,285	671	6,956	5,851	917	6,768
Depreciation & amortisation	11,570	1,243	12,813	13,537	1,275	14,812

#### (B) GEOGRAPHICAL SEGMENT

	Sales to External Customers		Segment Assets		Capital Expenditure	
(In S\$'000)	2014	2013	2014	2013	2014	2013
Singapore	432,983	335,003	294,202	313,489	3,863	3,921
Thailand	41,958	35,997	29,360	26,427	2,567	1,860
Middle East	202,823	219,509	90,652	113,518	235	787
Others	9,894	4,517	33,905	11,330	291	200
	687,658	595,026	448,119	464,764	6,956	6,768
Unallocated assets			1,908	1,375		
Investment in associated companies			8,593	3,529		
Total	687,658	595,026	458,620	469,668	6,956	6,768

### 15. In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segment.

The increase in revenue for Project Services was mainly due to increased business activities from execution of current projects. Revenue for Maintenance and Trading recorded a slight increase on more maintenance and turn-around jobs.

The significant increase in gross profit margin for Project Services was mainly due to smooth project execution and productivity improvement. Gross profit margin for Maintenance and Trading remained relatively stable.

The increase in revenue in Singapore was due to more projects executed and the dip in revenue in Middle East was due to a larger part of its major project was executed in the previous financial year.

#### 16. A breakdown of sales.

(All figures in S\$'000)

- (a) Sales reported for first half year
- (b) Operating profit/(loss) after tax reported for first half year
- (c) Sales reported for second half year
- (d) Operating profit/(loss) after tax reported for second half year

Group					
2014	2013	Change %			
389,959	229,035	70%			
24,978	(510)	NM			
297,699	365,991	(19%)			
15,997	(4,165)	NM			

\*NM denotes Not Meaningful

## 17. A breakdown of the total annual dividend (in dollar value) for the Issuer's latest full year and its previous full year.

Total Annual Dividend

(All figures in S\$'000)	Latest Full Year	Previous Full Year
Ordinary	8,513	2,838
Preference	_	-
Total	8,513	2,838

18. Disclosure of person occupying a managerial position in the Issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the Issuer pursuant to Rule 704(13) in the format below. If there are no such persons, the Issuer must make an appropriate negative statement.

Pursuant to Rule 704 (13) of the Listing Manual, we confirm that the persons occupying managerial positions who are relatives of a director or chief executive officer or substantial shareholder of the Company are as follows:

Name	Age	Family relationship with any director, CEO and/or substantial shareholder	Current position and duties, and the year the position was first held	Details of changes in duties and position held, if any, during the year
Roger Chia Kim Piow	66	Chia Kim Chua (brother) Jenny Wong Oi Moi (wife) Chia Kim Hung (brother)	<ul> <li>Managing Director (since January 1980)</li> <li>Responsible for steering the Group's local and global business strategies and to uphold good corporate governance.</li> </ul>	Nil
Chia Kim Chua	64	Roger Chia Kim Piow (brother) Jenny Wong Oi Moi (sister-in-law) Chia Kim Hung (brother)	<ul> <li>Executive Director (since March 1982)</li> <li>Head of Project Department and oversees all EPC projects in Singapore and overseas.</li> <li>Head of Management Risk Committee.</li> <li>Assigned as the Management Representative for the Group's ISO 9001:2000 certification.</li> </ul>	Nil
Jenny Wong Oi Moi	60	Roger Chia Kim Piow (husband) Chia Kim Chua (brother-in-law) Chia Kim Hung (brother-in-law)	Non-Executive Director (since May 1983)	Nil
Chia Kim Hung	65	Roger Chia Kim Piow (brother) Chia Kim Chua (brother) Jenny Wong Oi Moi (sister-in-law)	<ul> <li>Business Development Director (since September 2014)</li> <li>Responsible for overseeing the business development of the Company's principal subsidiary in Saudi Arabia.</li> </ul>	Nil

#### BY ORDER OF THE BOARD TAN CHER LIANG COMPANY SECRETARY

25 February 2015