



Itinerary;

	Activity
Day 1	<ul style="list-style-type: none"> ❖ Arrival at Hong Kong International Airport ❖ Dinner with Management
Day 2	<ul style="list-style-type: none"> ❖ Arrival at Aztech Dong Guan plant ❖ Plant operations presentation <div style="display: flex; align-items: flex-start;">  <div style="margin-left: 20px;"> <p>Jeremy Mun, Director of Plant Operations gave a presentation on the current operations of the plant, description and activities of the various departments, as well as the state-of the art equipment that were available. The presentation was intended to provide the analysts with a greater understanding of Aztech's operational strategies.</p> </div> </div> <ul style="list-style-type: none"> ❖ Plant tour <p>The Analysts were given a tour of the following sections of the plant:</p> <ul style="list-style-type: none"> • Plastic injection and Tool Fabrication Area • Assembly, Testing and Packing • SMT Production • Manual Insertion (MI) Production • Product Showcase room • Staff Recreation and Medical Facilities <div style="display: flex; align-items: flex-start; margin-top: 20px;">  <div style="margin-left: 20px;"> <p>A briefing on the products in the product showcase room</p> </div> </div>



A walk about with the workers' dormitories in view



Analysts viewing the plastic injection process



Visiting the SMT lines



Management explaining the production process to the analysts

❖ Q&A Session with Management

Discussion topics included:-

• **Advantages of locating Aztech's production plant in Dong Guan**

Michael Mun, Chairman & CEO, explained that the proximity of Dong Guan to Shenzhen and Hong Kong, as well as the strong support of the local government agencies to promote Dong Guan as a cost-competitive production hub, made Dong Guan an ideal location for Aztech. In addition, the Group is able to source many of its raw materials locally at a very competitive price, thus reducing the lead-time for delivery and achieving some savings in the logistic costs as well.

• **The plant's ability to produce Group's full range of products**

Jeremy Mun, Director of Plant Operations stated that the plant was well equipped with the relevant capabilities and resources to produce the Group's full range of ODM/OEM and CM products under one roof. ODM/OEM products include broadband modems, Homeplugs and DECT phones. Including some of the CM products such as test boards and vehicle security systems.

• **Latest addition of equipment to increase efficiency and productivity**

The Management confirmed the current equipment at the plant was able to satisfy the requirements of its customers. The latest equipment included the following:

- Omron VT-RNS AOI – automated optical inspection of PCBA; able to perform visual inspection of components up to 0201 chip size
- Agilent Medalist 5DX Series 5000 – full automated 3D X-ray test; able to take 3-D X-ray of complex BGA IC

• **Current plant capacity and expansion plans to meet potential increase in demand from customers**

To the question of utilization of current capacity, the management stated that the plant's estimated average utilizations rate has exceeded 70%. The management stated that as part of their continual business development efforts, they were also exploring potential plans of expanding capacity near the current factory. In this regard, there have been on-going discussions internally on the Group's future requirements as well as with the relevant authorities in Dong Guan for possible sites and concept. These discussions are currently at an initial stage and are subject to inter alia future capacity requirements of the Group, the availability of necessary resources, the approval of relevant authorities and the future deliberation and approval of the Board of Directors. In the event that such plan materializes, the Company will make an announcement as and when appropriate.

❖ Lunch with Management

❖ Depart for Hong Kong International Airport





The Management wishes to thank all broking houses that participated in our Analyst Day 2007.

About Aztech Systems Ltd. (“Aztech”)

Incorporated in 1986, and listed on the Main board of the Singapore Stock Exchange, Aztech Systems Ltd specializes in the design and manufacturing of voice and data communications solutions. Headquartered in Singapore, Aztech today has over 2,500 employees worldwide and strong R&D. Supported by its six sales offices in Singapore, Hong Kong, China, USA, Germany and Malaysia, the company provides OEM/ODM, contract manufacturing and retail distribution business.

For media release, announcements and presentations:

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