



**The  
NextVIEW  
Investor Education (NV-ED)  
Group**



# NextVIEW Investor Education (NV-ED) Group

## The NextVIEW Brief Corporate Profile

NextVIEW is the leading developer and provider of online investment advice software tools and market intelligence services for Private Investors, Investment Professionals and Financial Services Institutions in the Asia Pacific region.

Combining streaming real time financial data, financial news, intraday charting analysis, intraday transaction analysis, market filtering, alerts, portfolio and risk management, instant messaging, NextVIEW Advisor (our flagship product) provides an integrated, real time investment decision support tools and analytics to individuals and companies.

NextVIEW is also a leading training provider in investment education in the Asia Pacific region through its NextVIEW Investment Education Group (NV-ED). NV-ED aims to continuously empower investors with the necessary investing skills and knowledge in the financial around the region, especially in the area of technical analysis. We have experienced and qualified trainers from Malaysia, Singapore, Thailand and Canada to provide different training modules to suit a wide range of investors (professional and non-professional) need. Participants who have benefited from our training include private investors, research analysts, fund managers, and professional traders.

We have worked with the exchanges in Malaysia, Singapore, Thailand, Pakistan, Hong Kong and professional bodies, investment brokers, education providers and others in the Asia Pacific region to provide quality investment education and training. Besides that, our trainers were also invited as guest speakers to share their professional views in the area of technical analysis to seminars and conferences worldwide such as the Asean Rubber Conference (Thailand, Vietnam), Globoil (India), PORAM & POC (Malaysia), CPOC (Jakarta), FOW (Thailand, Singapore) and many others.

## The NextVIEW Investment Education (NV-ED) Group

The NV-ED comprises of professional Trainers (whom most are private traders themselves) and Advisors who have professionally dedicated themselves to share their trading and investing skills and knowledge to enhance the level of knowledge in the area of investment and trading in the financial markets. Training modules are professionally developed to cater different levels of knowledge and expertise.

# NextVIEW Investor Education (NV-ED) Group

## The Trainers

1. Mr. Benny Lee (*Chief Trainer of NV-ED, private trader*)
2. Mr. Don Schellenberg (*Trainer and Senior Consultant of NV-ED, private trader*)
3. Mr. Collin Li Xin Jing (*Trainer and Senior Consultant of NV-ED, private trader*)
4. Mr. Richard Kang (*Trainer and consultant of NV-ED, private trader*)

### Brief Profile of Trainers



**Mr. Benny Lee** is a trainer, trader and practitioner of technical analysis for more than 8 years. He has conducted Technical Analysis workshops, seminars and courses for private investors, professional traders, brokers and fund managers in Malaysia, Singapore, Thailand, Hong Kong and Pakistan.

He has presented in many countries and exchanges including Bursa Malaysia, Singapore Stock Exchange and Thailand Agricultural Futures Exchange. He was also invited to speak at major world events such as Globoil, India, Agricultural Futures Exchange of Thailand, CPO futures outlook in Jakarta, Asean Rubber Conference in Thailand and appeared in a local business television in Pakistan. He was the first foreign trainer to train in Pakistan in the area of technical analysis. He has presented in a wide range of participants from a group of 10 people to large audience of 500 people.

He is currently the Head of the NV-ED with NextVIEW providing continuous education and training to investors and traders in Malaysia, Singapore, Thailand, Hong Kong, Pakistan and other countries in ASEAN. He master-minds the training modules for NextVIEW with a group of traders and trainers. He writes technical analysis articles in Malaysia for a leading financial magazine, Smart Investor and leading local daily, Utusan Malaysia. He graduates in Business Administration and obtained world's best paper in Financial Management in the Association of Business Executives, U.K. He teaches in English and Malay.

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**Mr. Don Schellenberg** is a well-known international convention and seminar speaker from North America. As the founder of Master Money Traders Ltd in Canada, Mr Schellenberg has accumulated over 10,000 hours of trading and training experience. As an experienced trader, he brings powerful trading concepts to traders and investors of all levels of expertise. He has trained and spoke in many financial events, workshops and conferences in the Asia Pacific region and also in North America.

Currently residing in Bangkok, Thailand, he speaks fluent Thai language and privately trades in the financial markets, particularly the Forex market. Mr. Don Schellenberg is currently a Senior Consultant and Trainer with NV-ED. He teaches in English and Thai.



**Mr. Li Xin Jing** is a well-known trainer and one of the top 10 Technical Analysis Guru in China. He has been in the Forex and China Securities Industry for more than 18 years which he has a complete set of Technical Trading System to trade in World Financial Market while he was with Xi An International Investment Corporation, ShenZhen Bank, Xia Xi Investment Holdings, Xia Xi Software Company and FoxTrader International.

Based on his teaching experience, he has more than tens of thousands of students in China, Hong Kong, Singapore and Malaysia. He regularly contributes technical analysis articles for Money Compass, a leading Chinese financial magazine in Malaysia, and 2 leading Chinese newspaper in Singapore, namely Lian He Zhao Bao and Xin Ming Ri Bao. He is also a regular guest speaker for Singapore Radio Station 95.8 and Financial Program for U-Channel, the second best TV Channel in Singapore. He is currently a Trainer, Senior Technical Analyst and Consultant to NV-ED. He teaches in Mandarin.

# NextVIEW Investor Education (NV-ED) Group



**Mr. Richard Kang** is a trainer, private trader and practitioner of technical analysis for more than 4 years. His specialty is providing Mandarin technical analysis and trading workshops, seminars and courses for private and professional investors/traders and brokers in Malaysia and Singapore. He also conducts English courses.

He was invited to speak on the subject of technical analysis of the Crude Palm Oil futures in a large forum in Shanghai, China. He is also a regular guest speaker for the Nanyang Chinese Press financial events in Malaysia. He regularly contributes technical analysis articles for Money Compass, a leading Chinese financial magazine. He is currently a Trainer and Consultant with NextView Training Group. He teaches in Mandarin, English and Malay.

# NextVIEW Investor Education (NV-ED) Group

## The Advisors

### ▶ Mr. Stephen Lai (*CEO of NextView, private trader*)

Mr. Stephen Lai is the Chief Executive Office of the NextView group. He has vast experience as fund manager and managing businesses in Singapore prior to joining NextView. Has also has extensive experience in creating training modules in the area of technology. He co-authors a book called “5 Steps to Simple Profits - Online Investment”.

### ▶ Mr. Ken Tai (*Consultant of NV-ED, Market Strategist of SIAS*)

Mr. Ken Tai has done extensive research in the area of technical analysis. In 2002, he decided to take up the CMT (Chartered Market Technician) program administrated by the MTA (Market Technician Association) in United States. In 2005, he was appointed as the technical analyst of OCBC Investment Research and he was appointed as the Market Strategist of SIAS (Security Investor Association of Singapore) Research which he is responsible to overlook the technical research of the regional markets. He is also consultant and speaker/trainer to NV-ED group.

### ▶ Mr. Daryl Guppy (*Partner of NV-ED, trainer, author, private trader*)

Mr. Daryl Guppy is a very well known figure in trading and technical analysis. He developed his propriety set of indicators which is known to traders around the world. He is a professional trader, an author of more than 9 trading books, and a world-renowned trainer recognized by the Malaysian, Singapore and Australian stock exchanges. He has regularly contribute articles in the Edge, Smart Investor and appeared on CNBC and ChannelNews Asia TV programmes providing trading advice. He has a website that provides resources to traders and investors called [www.guppytraders.com](http://www.guppytraders.com).

# NextVIEW Investor Education (NV-ED) Group

## NV-ED In Action



Don in Bangkok, Thailand.



Benny on Pakistan Financial TV.



Richard in Shanghai.



NV-ED at SGX Event.



NV-ED at Bursa Malaysia event.



NV-ED at Money Expo, Bangkok.

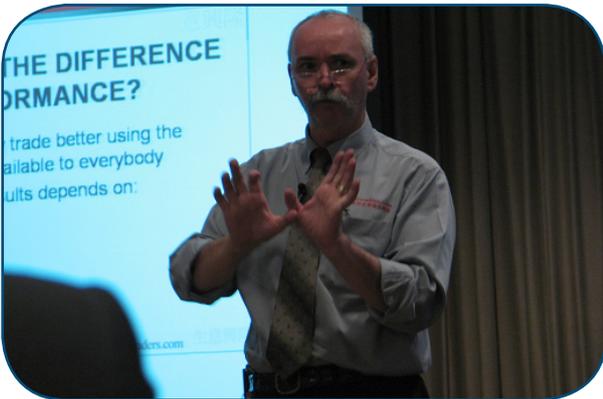
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NV-ED at Bursa Malaysia event.



Roundtable discussion with Don & Benny.



Daryl Guppy in Malaysia.



Don in Vietnam event.

# NextVIEW Investor Education (NV-ED) Group

## Details of Course (s)

### Course 1: Power Candlestick Trading

Introduction	:	The workshop is aimed to provide the necessary knowledge in using one of the oldest technical analysis method called Candlesticks and applying them as a technique to make timely trading decisions.
Course Objectives	:	<p>At the end of the workshop, participants will be able to gain the following knowledge:</p> <ul style="list-style-type: none"><li>• Enhance participants knowledge in technical analysis of the financial markets with one of the oldest and powerful Japanese Candlestick techniques.</li><li>• Combination of western technical indicators and candlestick charting to enhance trading decisions.</li><li>• Apply the acquired trading strategy on the local stock and futures markets.</li></ul>
Level of Course	:	Intermediate to Advanced
Key Topics	:	<ul style="list-style-type: none"><li>• Getting to know the powerful candlestick patterns (Reversal, uncertainty and continuation patterns).</li><li>• Using technical indicators to identify overall trend and support and resistance for better confirmation.</li><li>• Apply appropriate risk/stop loss and money management technique to manage candlestick base trades.</li><li>• Apply money management technique to trade confidently without losing to emotions.</li><li>• Getting the right exit techniques to maximize profits.</li><li>• Getting the right steps in applying the strategies in the local stock market with case studies.</li></ul>
Duration of Course	:	2 Days
Methodology	:	Case studies on local stock/futures, Worksheets for hands-practice, Group discussions

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## Course 2: Riding The Trends

Introduction	:	The friend is your friend. This workshop aims to provide investors and traders the necessary knowledge and skills to use trend-following indicators to understand market trend characteristics and how to make better trading decisions with this understanding.
Course Objectives	:	<p>At the end of the workshop, participants will be able to gain the following knowledge:</p> <ul style="list-style-type: none"> <li>• Understanding and using trend indicators, particularly with ADX and Ichimoku Kinko Hyo to identify market trend and its strength.</li> <li>• Using the trend indicators with other indicators together with money and risk management techniques to develop a trading plan for short and long term trend.</li> <li>• Apply the acquired trading strategies immediately on the local stock and futures markets.</li> </ul>
Level of Course	:	Intermediate
Key Topics	:	<ul style="list-style-type: none"> <li>• Understanding trend and trend indicator characteristics.</li> <li>• Identifying pivot support and resistance to determine trend breakouts.</li> <li>• Understand and apply Directional Movement Index/ADX and Ichimoku Kinko Hyo indicators on local share price.</li> <li>• Develop a long term trading plan together with different exit techniques and risk/money management techniques to profit from the long term trend.</li> <li>• Develop a short term trading plan together with short term exit techniques and risk/money management techniques to profit from the shorter term trend.</li> <li>• Getting the right steps in applying the strategies in the local stock market with case studies.</li> </ul>
Duration of Course	:	1 Day

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## Course 3: Trade Like A Pro

Introduction	:	The NextVIEW Master Training is a complete training package for those who are still a novice in trading. An investor who have invested in the markets for many years is still considered a novice if he/she do not have a strategy or trading plan to consistently profit from the market.
Course Objectives	:	<p>At the end of the workshop, participants will be able to gain the following knowledge:</p> <ul style="list-style-type: none"> <li>• Get to know about the various technical indicators essential to price analysis of stocks and futures to make timely trading decisions.</li> <li>• Get to know how to combine ideas and develop trading plans using technical indicators and other techniques such as money and risk management, exit techniques and demand and supply confirmation.</li> <li>• Apply the acquired technical analysis knowledge to analyze and interpret the price actions of stocks and derivatives and make practical trading decisions based on the acquired knowledge using state-of-the art trading tool, the Nextview Advisor Professional trading system.</li> </ul>
Level of Course	:	Intermediate to Advanced
Key Topics	:	<ul style="list-style-type: none"> <li>• Understanding and application of price reversal and continuation chart patterns to identify trading opportunities.</li> <li>• Combining short term technical indicators with other technical indicators for set up confirmation and better winning probability.</li> <li>• Develop a short term trading strategy/plan by putting together money, risk and exit techniques.</li> <li>• Understanding trading psychology and principles to stay and win.</li> </ul>
Duration of Course	:	1 Day
Methodology	:	Case studies on local stock/futures, Worksheets for hands-practice, Group discussions

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## Course 4: Technical Analysis Made Easy

Introduction	:	The Technical Analysis Made Easy is a workshop that caters for those who do not have any or basic technical analysis knowledge. For those who are interested to make trading decision at the right price and at a right time, this workshop will be beneficial for them.
Course Objectives	:	<p>At the end of the workshop, participants will be able to gain the following knowledge:</p> <ul style="list-style-type: none"> <li>• Learning how to interpret charts by applying technical indicators. Able to identify trend, momentum, support, resistance, momentum and volume of the market.</li> <li>• Apply the acquired technical analysis knowledge to analyze and interpret the price actions of stocks and derivatives and make practical trading decisions.</li> </ul>
Level of Course	:	Basic
Target Audience	:	Private and professional investors and traders without little or no technical analysis knowledge. Those with basic technical analysis knowledge without a trading plan is also encouraged.
Key Topics	:	<ul style="list-style-type: none"> <li>• Get to know technical analysis basics - Types of charts, Pivot points, trend lines and retracement levels.</li> <li>• Understanding and application of price reversal and continuation chart patterns to identify trading opportunities.</li> <li>• Understanding of primary and secondary technical indicators to identify trend, support and resistance, momentum, volatility and volume characteristics and its application to make timely trading decisions.</li> <li>• Case studies on local stocks and futures market with the acquired knowledge.</li> </ul>
Duration of Course	:	1 Day
Methodology	:	Case studies on local stock/futures, Worksheets for hands-practice, Group discussions

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## Course 5: Smart Futures Trading

Introduction :	A successful trader is one who has a <b>STRATEGY</b> , good <b>MONEY MANAGEMENT</b> , and <b>RULES</b> or principles to trade. There are two ways to be successful. First is through the school of hard knocks (learning the hard way by trial and error) but this is going to burn a hole in your pocket and many quit the school half way. Second (the inexpensive way) is to learn from an experienced trader himself and this workshop is catered for those who want to opt for this way. If you are serious in trading futures, you must attend this workshop.
Course Objectives :	<p>At the end of the workshop, participants will be able to gain the following knowledge:</p> <ul style="list-style-type: none"> <li>• Understands the characteristics of Bursa Malaysia Derivatives Composite Index (CI) Futures and money making trading opportunities.</li> <li>• Learn about price reversal trading set ups to trade effectively and profitably in the CI futures. Get to know important money Management rules to stay alive and win in the volatile futures market.</li> <li>• Putting the set ups together as a trading plan to immediately start trading after the course.</li> </ul>
Level of Course :	Intermediate to Advanced
Target Audience :	Those who are interested to have a trading plan to profit from the futures market. Any level of investors and traders.
Key Topics :	<ul style="list-style-type: none"> <li>• Introduction to Bursa Malaysia Derivatives Composite Index Futures and how to get started. Get to know the difference (risks and opportunities) between trading stocks and futures. Find out why most successful traders prefer using charts to make their trading decision.</li> <li>• Learn some of the powerful price reversal charting strategies (combining candlesticks and technical indicators) to get trading signals for short term. Know when to put a correct stop loss order and exit order.</li> </ul>

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	<ul style="list-style-type: none"><li>• Acquire Money Management for futures trading. Find out about the caveat of high % returns in futures trading and how to have a proper money management technique to trade the futures.</li><li>• Master the golden rules/ principles for futures trading. Some Rules and Guidelines every trader MUST follow to be successful.</li></ul>
Duration of Course :	1 Day
Methodology :	Case studies CI Futures, Worksheets for hands-practice, Group discussions

## Other Workshops Include:

1. FOREX Trading
2. Fibonacci and Elliott Wave
3. Darvas Trading method
4. Chart Pattern Analysis
5. Five Steps to Profits (Online Investment)
6. Six Steps to Successful Technical Trading

# **NextVIEW Investor Education (NV-ED) Group**

Mr. James Hon  
Business Development Manager  
Mobile : 019-228 5823  
Email : jameshon@thenextview.com

Ms. Wee Siew Chin  
Training Manager  
Email : siewchin@thenextview.com



NextVIEW Sdn. Bhd. (574271-D)  
B-9-12, Block B, Level 9,  
Megan Avenue II,  
12, Jalan Yap Kwan Seng,  
50490 Kuala Lumpur,  
Malaysia.  
Tel : 603-2713 9388  
Fax : 603-2713 9366